

## **Buying Solutions awards 2e2 IT Managed Services framework agreement**

*2e2 exceeds Buying Solution's rigorous selection process to become IT Managed Services supplier*

**Newbury, 12<sup>th</sup> August 2010** - 2e2, a leading provider of mission-critical IT services, today announced it has been awarded a framework agreement for IT Managed Services by Buying Solutions, the national procurement partner for UK public services and part of the Efficiency and Reform Group within the Cabinet Office. The Model Contract, in place for two years (with the option of two further one year extensions), will begin in August 2010 and will see 2e2 deliver a range of cost effective IT managed services to the public sector.

Following a thorough evaluation process, 2e2 exceeded a rigorous set of criteria to become a Buying Solutions supplier. In order to allow the public sector to feel safe in the knowledge that all tendering procedures have been complied with, the criteria scrutinises the organisation's business activities, including governance, accounts, processes and 'green' principles. A total of 12 suppliers, including 2e2, were awarded supplier status within the IT Managed Services framework agreement.

Commenting on the appointment, Nathan Marke, Chief Technology Officer of 2e2 said: "The public sector faces unprecedented change over the next parliament. We view our IT Managed Services capabilities as a key enabler for shared services initiatives, through which public sector can drive efficiencies and value for money. IT Managed Services also provide a framework through which we can work in partnership with our public sector clients to drive innovation around the opportunities presented by the shift towards cloud. We are delighted to be named as a supplier within the IT Managed Services framework, as this recognises our ability to offer complete, mature solutions for our public sector customers. The status will provide 2e2 with a great opportunity to further strengthen relations with our existing customers as well as providing a platform to engage with those who have never worked with 2e2 in the past."

**ENDS**

## About 2e2

2e2 is a systems innovator; an agile, customer-focused provider of end-to-end next generation IT services. The company creates innovative solutions that transform business processes, reduce infrastructure costs and enhance performance – ‘creating business advantage’ for its customers. 2e2 focuses on solutions and managed services for medium and large private and public sector organisations, delivered on premises, in the cloud or as a hybrid. 2e2 has worked with many companies within the telecommunications, media, healthcare, retail, transport, public, financial services and professional services sectors.

2e2 guides its clients towards their goals through a combination of deep-level business and technical expertise, an extensive knowledge of today’s technologies including innovations around web and cloud computing, and a mature and highly capable delivery and services infrastructure.

2e2 has established strong industry ties, with the highest level of accreditation achieved with Cisco, Microsoft, Oracle, HP and Check Point in addition to an eco-system of complementary vendors and ISV’s. This enables 2e2 to deliver a greater breadth of vendor-neutral and unbiased solutions to its customers.

In 2008, 2e2’s Group turnover was £194million. It employs 1,300 staff, operating across the UK, Benelux, Channel Islands and the Isle of Man. For more information, please visit [www.2e2.com](http://www.2e2.com)

## About Buying Solutions

Buying Solutions is the national procurement partner for all UK public services and is part of the Efficiency and Reform Group within the Cabinet Office.

Its role is to deliver best value for customers in central government and the wider public sector through the efficient procurement and supply of essential goods and services.

Buying Solutions saves its customers time, money and effort by providing access to trusted, compliant, and sustainable procurement solutions, which deliver measurable savings, value for money and peace of mind.

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